

REGIONAL SALES MANAGER

GF Urecon is a leading Canadian Manufacturer of pre-insulated pipe systems to the municipal, HVAC, mining and industrial sectors for over 50 years. It has more than 150 employees and two plants located in Coteau-du-Lac in the Vaudreuil-Soulanges area and in Calmar, southbound of Edmonton, Alberta

We are looking for **Regional Sales Manager** for our Toronto, Ontario sales office that has a proven track record.

Summary:

The **Regional Sales Manager** will be responsible for the sales and promotion of all GF Urecon product lines within a defined territory. He/she will be a key person within the company and for client retention.

Responsibilities:

- Responsible for all aspects of product promotion, marketing, specification, sales and after sales service to consulting engineers, distributors, contractors and direct users;
- Identify new customers;
- Maintain and expand existing customer base;
- Quotation, follow up and project management;
- Provide technical/engineering assistance to customers;
- Travel throughout Ontario, the Maritimes/Newfoundland and New England states in the U.S.

Qualifications:

- Post secondary education with preference given to a mechanical, civil or electrical background;
- 2 to 4 years of experience in technical sales;
- Fluent in English (mandatory);
- Solid computer skills (Word, Excel and PowerPoint);
- Availability to travel approximately 60-80 nights per year;
- Valid driver's license and passport;
- Focus on customer service and teamwork;
- Time management and organizational skills;
- Excellent communication, listening and interpersonal relations skills;
- Knowledge or experience related to piping systems and/or electrical, an asset.

GF Urecon offers a competitive compensation package, a superior benefits package (group insurance, RRSP, personal days, health promotion, etc.) and an exciting work environment.

Are you ready for a new challenge? Do you want to progress in a world-class manufacturing company?
If so, please send your resume to the following address:

GF Urecon
Att. Human Resources Department
75, Blvd Dupont
Coteau-du-lac (Québec)
J0P 1B0
Fax: 450-451-4323
Email: hr.urecon@georgfischer.com